## **GREAT QUOTES**

### "Change your thoughts and you change your world."

-- Norman Vincent Peale (1898 - 1993

#### Success

"Success in business requires training and discipline and hard work. But if you're not frightened by these things, the opportunities are just as great today as they ever were." -- **David Rockefeller** (1915)

"America's greatest strength, and its greatest weakness, is our belief in second chances, our belief that we can always start over, that things can be made better." -- Anthony Walton

"Destiny is no matter of chance. It is a matter of choice. It is not a thing to be waited for, it is a thing to be achieved." -- William Jennings Bryan (1860 - 1925)

"Courage is being scared to death - but saddling up anyway." -- John Wayne (1907 - 1979)

"To accomplish great things, we must dream as well as act." -- Anatole France (1844 - 1924)

"Go confidently in the direction of your dreams. Live the life you have imagined." -- Henry David Thoreau (1817 - 1862)

"Nothing has a stronger influence psychologically on their environment and especially on their children than the unlived life of the parent." -- Carl Jung (1875 - 1961)

"Men are born to succeed, not fail."-- Henry David Thoreau (1817 - 1862)

"Success is the ability to go from one failure to another with no loss of enthusiasm" -- Sir Winston Churchill (1874 - 1965)

"Many of life's failures are people who did not realize how close they were to success when they gave up." -- Thomas A. Edison (1847 - 1931)

"Everything that is really great and inspiring is created by the individual who can labor in freedom." -- Albert Einstein (1879 - 1955), 'Out of My Later Years,' 1950

"Lack of money is the root of all evil." -- George Bernard Shaw (1856 - 1950)

"Small opportunities are often the beginning of great enterprises." -- **Demosthenes (384 BC - 322 BC)** 

"You have to recognize when the right place and the right time fuse and take advantage of that opportunity. There are plenty of opportunities out there. You can't sit back and wait." -- **Ellen Metcalf** 

"Opportunity is missed by most people because it is dressed in overalls and looks like work." -- Thomas A. Edison (1847 - 1931)

"This brings us to the definition of insanity: doing the same thing over and over and expecting a different result [1]"

[1] Rita Mae Brown, Starting from Scratch: A Different Kind of Writer's Manual. New York: Bantam Books, 1988.

"Insanity", said Rudyard Kipling, "is doing the same thing over and over and expecting different results".

"Condemnation without investigation is the height of ignorance." -- Attributed to both Ralph Waldo Emerson and Albert Einstein (1879-1955)

## Decide!

"Decide what you want, decide what you are willing to exchange for it. Establish your priorities and go to work." -- H. L. Hunt

"The possibilities are numerous once we decide to act and not react." -- George Bernard Shaw

"Nothing is more difficult, and therefore more precious, than to be able to decide." -- Napoleon Bonaparte

"The first step towards getting somewhere is to decide that you are not going to stay where you are." -- Chauncey Depew

"To be successful, you must decide exactly what you want to accomplish, then resolve to pay the price to get it." -- Bunker Hunt

" The critical ingredient is getting off your butt and doing something. It's as simple as that. A lot of people have ideas, but there are few who decide to do something about them now. Not tomorrow. Not next week. But today. The true entrepreneur is a doer, not a dreamer" -- Robert Browning

# **Getting Started**

"What do you really, really want in life? What can you do today to begin achieving it?" -- Brian Tracy

"Do not wait for leaders. Do it alone, person to person." --- Mother Theresa

"Better to do something imperfectly than to do nothing flawlessly." -- Robert Schuller

"Don't let what you cannot do interfere with what you can do." --- John Wooden